

Non-Standard Product Request Form

Non-Standard is any product not in a current Price List. This form must be submitted complete; upon completion please send your Non-Standard request form to Product.Request.US@dormakaba.com.

All requests submitted must be factory approved prior to quoting or placing an order.

Extended lead times are to be expected for special products. Special requests are reviewed on a bi-weekly basis.

Submitted By _____ Contact Phone _____ dormakaba Sales Region _____ Date _____

Detailed Description of Need or Application

Closest Similar dormakaba Product Nomenclature

Why Current Product Will Not Meet Needs

Unit Volume _____ Price Target _____

Estimated Revenue _____ Project Pull Through Revenue _____

Required Ship Date

One Time Buy Yes No

If not a "One Time Buy"

End User/Project Name

Annual Volume

Annual Revenue

**** Please attach sample drawings / sketches for further clarity ****

Below for Office Use Only

Yes No

Is this manufactured or purchased product?

Is design work required?

Is a new drawing or modification to a drawing required?

Is SAP currently configured for entry?

Is a new BOM required?

Are certifications impacted?

Is testing required?

Do we need any warranty restrictions?

Is this special recommended for addition to the portfolio by Product Manager?

Has the product been added to the New Product Vitality Report?

What is the additional cost estimate to produce this special?

Specials Review Team Comments:

What is the new list or net price to the customer?

Product Request ID#



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